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**FOR IMMEDIATE RELEASE**

**TERUMO MEDICAL PRODUCTS ANNOUNCES NEW STRATEGIC DIRECTION  
TO SATISFY GROWING DEMAND FOR SHARPS WITH ENGINEERED SHARPS INJURY PROTECTIONS**

SOMERSET, NJ (8/16/13) — Terumo Medical Products, a division of Terumo Medical Corporation, today announced a strategic shift in its business direction to discontinue many of its conventional hypodermic products to focus on satisfying the growing demand in the alternate care setting for Sharps with Engineered Sharps Injury Protections (SESIPS).

Exposure to blood borne pathogens from accidental sharps injuries in healthcare and other occupational settings continues to be a serious problem. Each year, there are approximately 400,000 needlestick injuries among healthcare workers in the U.S. To help reduce the risk, OSHA has implemented guidelines for employers to identify, evaluate, and implement safer medical devices.

“The acute care market already embraces safety device technology, while a disproportionate amount of primary care customers still have not converted to safety devices. As the physician marketplace continues to consolidate, we expect increased demand for safety hypodermic devices,” Steve Omiecinski, Vice President & General Manager, Terumo Medical Products. “This decision allows us to redirect production capacity and increase our commitment to satisfying the growing safety market in the U.S.”

According to Omiecinski, the recent launch of the Terumo SurGuard®3 safety hypodermic needle, which features three modes of activation—thumb, finger or hard surface—is an example of Terumo Medical Products deep understanding of customer needs and leadership in helping clinicians confidently reduce needlestick injuries, while improving patient satisfaction.

“Terumo’s innovative SurGuard3 safety hypodermic needle offers exceptional performance and safety for the healthcare professional. It is the one needle that fits every nurse’s style,” said Omiecinski. “This device is uniquely adaptable compared to all other competitive platforms. SurGuard®3 combines a broad array of sizes to match most clinical needs with three activation modes to accommodate most clinicians’ preferences. Our customers can now pick how they click.”

For more information about Terumo Medical Products, call (800) 888-3786 or visit

[www.terumotmp.com](http://www.terumotmp.com).

### **Terumo Medical Corporation**

Founded in 1972 as a Terumo Corporation subsidiary, Terumo Medical Corporation (TMC) develops, manufactures, and markets high-quality medical devices used in a broad range of applications in numerous healthcare markets. TMC manufactures a broad portfolio of needles and syringes, entry-site management products, and a line of sterile connection devices used in hospitals and blood banks worldwide.

### **Terumo Corporation**

Tokyo-based Terumo Corporation is one of the world's leading medical device manufacturers with \$4 billion in sales and operations in more than 160 nations. Founded in 1921, the company develops, manufactures, and distributes world-class medical devices including products for use in cardiothoracic surgery, interventional procedures, and transfusion medicine; the company also manufactures a broad array of syringe and hypodermic needle products for hospital and physician office use. Terumo contributes to society by providing valued products and services to the healthcare market and by responding to the needs of healthcare providers and the people they serve. Terumo Corporation's shares are listed on the first section of the Tokyo Stock Exchange (No. 4543, Reuters symbol <4543.T>, or Bloomberg 4543: JP) and is a component of the Nikkei 225, Japan's leading stock index.

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